INVESTOR PRESENTATION Financial Performance for the quarter and nine months ended on 31<sup>st</sup> December 2021





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### **KEY ABBREVIATIONS**

ADD	: Anti-dumping Duty
ARC	: Anti-Reflective Coating
AS	: Anti-soiling
BCD	: Basic Custom Duty
BRL	: Borosil Renewables Limited
CAGR	: Compounded Annual Growth Rate
Capex	: Capital Expenditure
CAR	: Corrective Action Request
CEA	: Central Electricity Authority
СР	: Consumer Product
CPSU	: Central Public Sector Undertakings
CSR	: Corporate Social Responsibility
CVD	: Countervailing Duties
DGTR	: Directorate General of Trade Remedies
EBITDA	Earnings before interest, tax, depreciation and amortization
EU	: European Union
EVA	: Ethylene Vinyl Acetate
FY	: Financial Year ending 31st March
GW	: Gigawatt

GWh	:	Gigawatt-hour	PA	:	Per Annu
INR	:	Indian Rupee	PAT	:	Profit aft
IP	:	Intellectual Property	PBT	:	Profit be
IPO	:	Initial Public Offering	PID	:	Potential
IPP	:	Independent Power Producers	PLF	:	Plant Loa
JNNSM	:	Jawaharlal Nehru National Solar Mission	PPA	:	Power Pu
KUSUM	:	Kisan Urja Suraksha evam Utthan	PPM	:	Parts Per
		Mahabhiyan	PV	:	Photovol
KWh	:	Kilowatt Hour	REC	:	Renewab
kWp	:	Kilo Watt peak	ROCE	:	Return o
mm	:	Millimetre	RPO	:	Renewab
Mn	:	Million	SECI	:	Solar Ene
MNRE	:	Ministry of New and Renewable Energy	SEZ	:	Special E
МТ	:	Metric Tons	SG#1	:	Solar Gla
MW	:	Megawatt	SG#2	:	Solar Gla
N.A.	:	Not Available	SG#3	:	Solar Gla
NAPCC		National Action Plan on Climate Change	SG#4	:	Solar Gla
NSM	:	National Solar Mission	SGD	:	Safeguar
OEE	:	Overall Equipment Effectiveness	SIP	:	Scientific
			TPD		Ton per [



### num

- fter tax
- efore tax
- al Induced Degradation
- oad Factor
- Purchase Agreement
- er Million
- oltaic
- able Energy Certificate
- on capital employed
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- nergy Corporation of India
- Economic Zone
- lass plant 1
- lass plant 2
- lass plant 3
- lass plant 4
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- Day

### **CUSTOMER FOCUS** SAFETY INTEGRITY

# **RESPECT CONTINUAL IMPROVEMENT ACCOUNTABILITY**

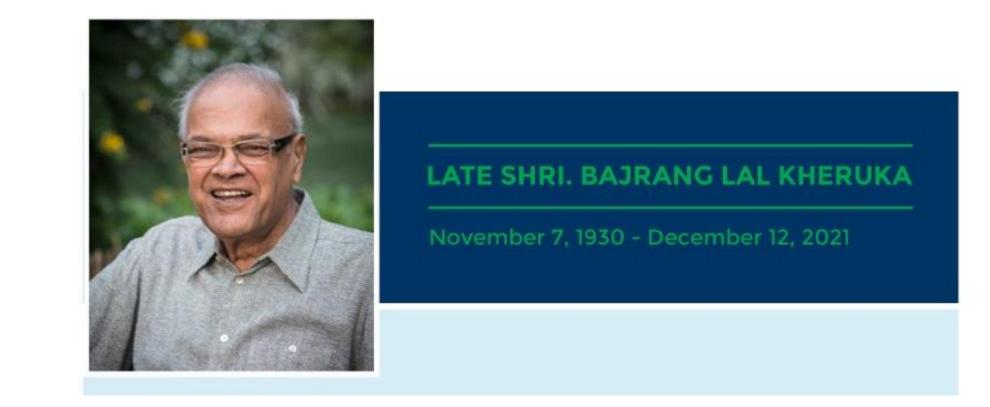
# OUR VISION IS TO BE **THE MOST CUSTOMER-CENTRIC** COMPANY IN INDIA











Mr. Bajrang Lal Kheruka, Chairman Emeritus, Borosil Renewables Ltd. embarked peacefully on his

final journey on 12<sup>th</sup> December 2021.

As a mentor, he installed compassion in thought and discipline in performance.

The Borosil group has come a long way in his leadership and guidance.

He will always be remembered in our thoughts and prayers.



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- 2. Indian solar Industry Overview
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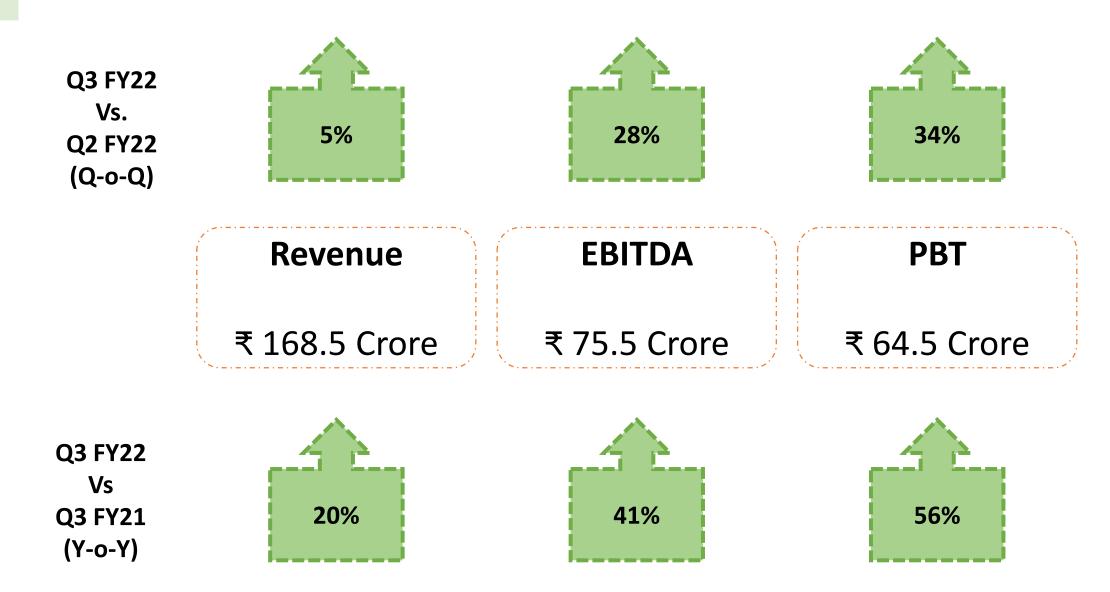


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# **Performance Highlights: Q3 FY22**



\*Considering PAT for Q3 FY21 before one-time provision of Rs. 18.60 Cr. for earlier years

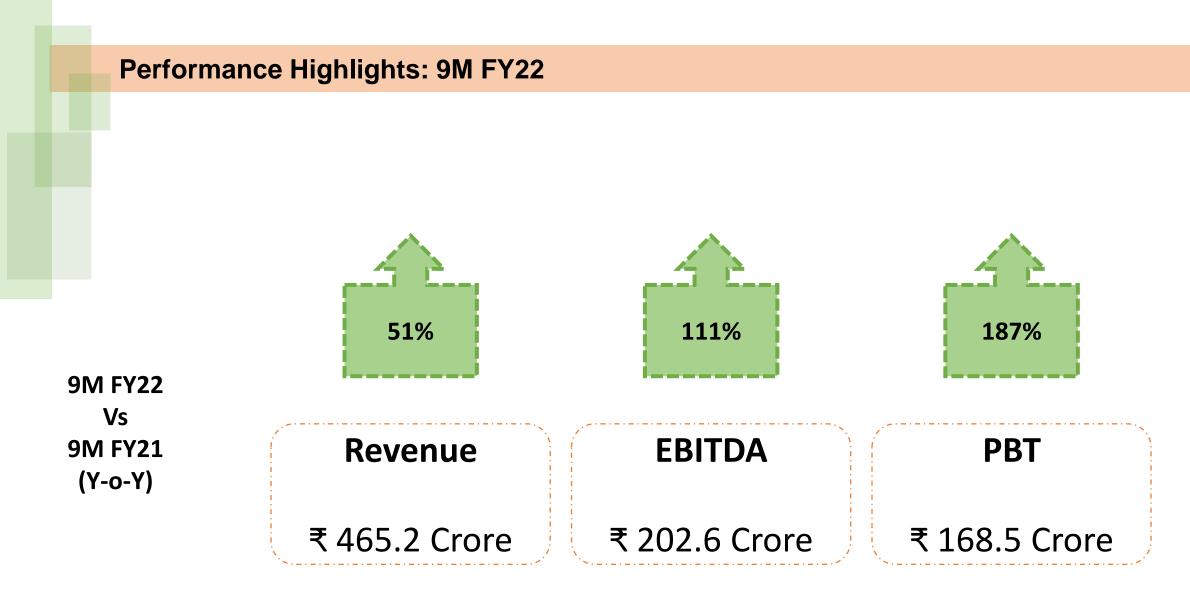
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# **PAT** ₹ 119.5 Crore

# **Recent Industry Updates**

**Imposition of Basic Customs** Duty (BCD)

The customs notification has been issued on 1<sup>st</sup> February 2022 making the **imposition of Basic** Customs Duty (BCD) on solar cells (25%) and modules (40%) effective from April 1, 2022 following the announcement from the Ministry of New and Renewable Energy (MNRE) in March 2021.

**Production** linked incentive (PLI) Scheme



Total **Production Linked Incentive (PLI) scheme hiked to Rs. 24,000 Cr.** Budget 2022 for domestic solar cell and module manufacturing up from Rs. 4,500 Cr announced earlier. This will propel domestic manufacturing of high efficiency solar modules and solar cells with further backward integration to create a robust eco system to ensure a robust supply chain for high growth.

Approved List of Models and Manufacturers (ALMM) for government-supported schemes, including projects from where distribution companies procure electricity for supply to their consumers. As a major step, the scheme was extended in Jan'22 to all the projects under netmetering and open access projects.

These policy measures underline strong government support for Indian solar manufacturing Industry, now on the verge of multifold growth



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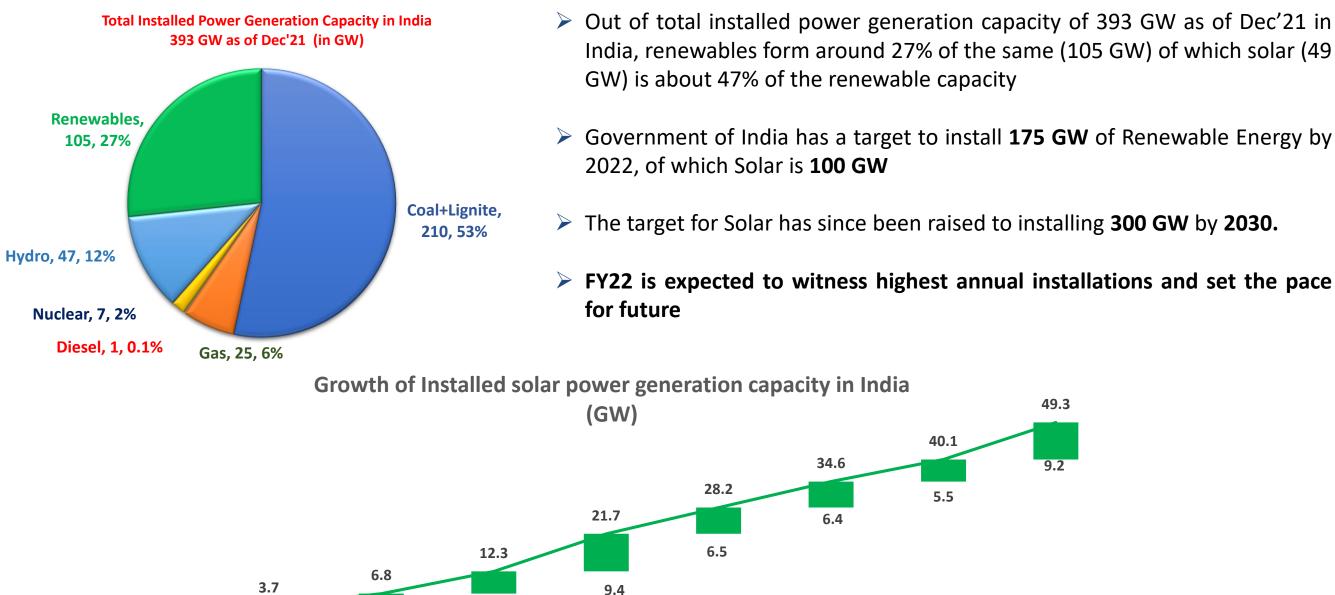


## **Increasing share of Solar in Rising Renewables**

3.0

**FY16** 

1.1 **FY15** 



5.5

FY17

Annual Capacity addition (GW)

FY19

**FY18** 

FY20

----Cumulative Installed Capacity (GW)

FY21



**9M FY22** 

# **Indian solar Industry: Growth Drivers and enablers**

13

National Solar Mission	Targets 100 GW of Installed Capacity by 2022 which is targeted to grow to 300 GW by 2030. Need annual so the target
SECI Tenders	Tenders by SECI for large ISTS connected projects assuring offtake and payment security to the project deve
Kusum Program	30.8 GW by 2022 with an incentive for farmers to install Solar Pumps/Grid Connected Projects etc. with dor Cells and Modules to boost Domestic Manufacturing. <b>This is expected to be 110 GW by 2030</b>
CPSU Program	<b>12 GW</b> of Solar Projects proposed for Captive Power Consumption (2019 – 2023) with domestic content red to boost Domestic Manufacturing. <b>5 GW capacity awarded recently to CPSUs.</b>
PLI Scheme	<ul> <li>Government has introduced a PLI scheme to promote domestic manufacturing of high efficiency module backward integration. This is expected to boost setting up a robust eco-system and ensure domestic processory.</li> <li>The initial allocation of Rs. 4,500 Cr. For domestic solar manufacturing is enhanced to Rs. 24,000 Cr. As per the initial allocation of Rs. 4,500 Cr. For domestic solar manufacturing is enhanced to Rs. 24,000 Cr. As per the initial allocation of Rs. 4,500 Cr. For domestic solar manufacturing is enhanced to Rs. 24,000 Cr. As per the initial allocation of Rs. 4,500 Cr. For domestic solar manufacturing is enhanced to Rs. 24,000 Cr. As per the initial allocation of Rs. 4,500 Cr. For domestic solar manufacturing is enhanced to Rs. 24,000 Cr. As per the initial allocation of Rs. 4,500 Cr. For domestic solar manufacturing is enhanced to Rs. 24,000 Cr. As per the initial allocation of Rs. 4,500 Cr. For domestic solar manufacturing is enhanced to Rs. 24,000 Cr. As per the initial allocation of Rs. 4,500 Cr. For domestic solar manufacturing is enhanced to Rs. 24,000 Cr. As per the initial allocation of Rs. 4,500 Cr. For domestic solar manufacturing is enhanced to Rs. 24,000 Cr. As per the initial allocation of Rs. 4,500 Cr. As per the initial allocation of Rs. 4,500 Cr. As per the initial allocation of Rs. 4,500 Cr. For domestic solar manufacturing is enhanced to Rs. 24,000 Cr. As per the initial allocation of Rs. 4,500 Cr. As per the initial allocation of Rs. 4,500 Cr. As per the initial allocation of Rs. 4,500 Cr. As per the initial allocation of Rs. 4,500 Cr. As per the initial allocation of Rs. 4,500 Cr. As per the initial allocation of Rs. 4,500 Cr. As per the initial allocation of Rs. 4,500 Cr. 4,50</li></ul>
National Tariff Policy	Enforcing the Renewable Purchase Obligation targets to promote constant growth of Solar Energy
Solarization of Railways	500 MW of Rooftop Generation Capacity by 2022 and 20 GW of Land Capacity to be installed by 2030 for se
Emergence of Electric Vehicles	Emergence of Electrical Vehicles along with viable battery storage expected to lead to considerable increase
Demand for RTC Renewable Power	Upcoming Hybrid (Wind+Solar) tenders and falling prices of storage batteries are expected to drive demand



### olar installations of 25 GW to achieve

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equirement for Solar Cells and Modules

es and solar cells with further duction. er recent budget 2022.

self sustenance

e in demand

d for solar power

Indian Solar Module Manufacturing Industry: On the cusp of Surge in Manufacturing

- > India has around **<u>14 GW</u> of solar module manufacturing capacity** as of Dec'21
- > Due to stiff competition from low-priced imports and low installations, the actual **Domestic Manufacturing** is about 5-6 **GW annually** (about average 40% utilisation)
- > However, this trend is expected to change with a favorable policy framework, which will help create enablers for
  - investments into domestic manufacturing and is also expected to increase share of locally produced modules and
  - components in the installations with potential to raise exports. About 37 GW new capacity expected to be added by

various existing and new players taking the capacity to over 50 GW.

The leading module manufacturers/ developers among others who announced investments in additional/new module manufacturing capacities



- Waaree Energies: 3 GW
- Vikram Solar: 3 GW
- Mundra Solar (Adani): 4 GW
- **Renew Power:** 2 GW
- Tata Power: 4 GW
- Reliance : 4 GW
- Shirdi Sai Electricals: 4 GW
- Coal India : 4 GW
- 2 GW Avaada Energy :





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# The BOROSIL Group: Leadership Guiding Consistent Growth

# **Borosil Renewables Ltd.**



**High Performance Solar Glass** 

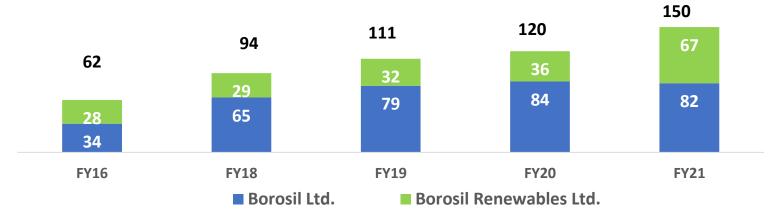


# **Borosil Ltd.**



Scientific, Industrial & Laboratory Glassware and instruments

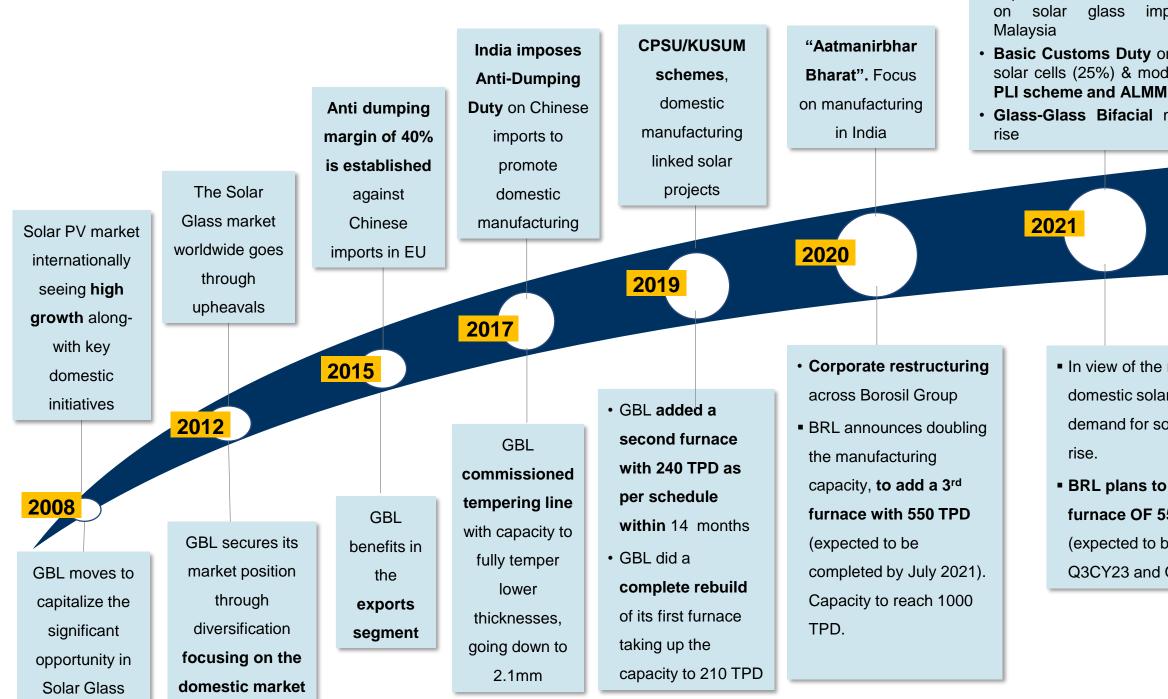
Borosil Group - Net Sales (in USD Mn)







# **Borosil Renewables Ltd (BRL): A Growth Story**





• Imposition of Countervailing Duty glass imports from

Basic Customs Duty on imports of solar cells (25%) & modules (40%),

· Glass-Glass Bifacial modules on

In view of the robust demand for domestic solar modules, the demand for solar glass is set to rise.

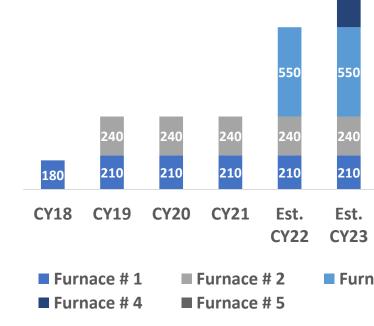
BRL plans to add 4<sup>th</sup> and 5<sup>th</sup> furnace OF 550 TPD each (expected to be commissioned in Q3CY23 and Q3 CY24)

# Borosil Renewables Ltd: Capacity Expansion to keep pace with market growth

CY18	CY 20	Est CY 22	Est CY 24	
180 TPD	450 TPD	1000 TPD	2100 TPD	
	Rebuilt 1st furnace with enhanced capacity of 210 tons/day Added 2nd	Proposed addition of a 3rd furnace with a capacity of 550 tones/ day by Q2 of FY22	Proposed addition of a 4th and 5th furnace with a capacity of 550 tones/ day each by Q3 of CY23 and Q3 CY24 resp.	
	furnace with 240 tons/day capacity Running at full capacity	Full capacity will be available in CY23	Increased capacity will be available in CY23 and CY24 resp.	

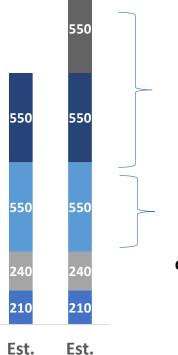
# **BRL's Installed Capacity (TPD)-Projected**

Roadmap towards 2100 TPD (12 GW)



Present domestic demand > BRL's post-expansion capacity, robust growth in the sector in domestic manufacturing of modules, current high share of imports and high growth in exports = Easy absorption of additional production volumes





Furnace #4 & #5

Announced recently

Furnace #3

Under construction

Furnace # 3

**CY24** 

# Drivers of growth of Solar glass manufacturing in India

Recent announcements by various Module Manufacturers/ Solar Plant Developers to add 37 GW of module manufacturing capacity taking the same to about 50 GW over next 3 years

Antidumping Duty (ADD) on solar tempered glass imports from China since August 2017

### Potential to increase export of Solar Glass

A very good potential to increase exports to Europe, Americas, Russia, Turkey and MENA due to renewed focus on domestic modules manufacturing in Solar PV (ADD applicable on Chinese glass in EU and Turkey)

Levy of a **Countervailing Duty** (9.71%) on the Solar tempered Glass imports from Malaysia since March 2021

Shift towards Glass-glass and Bifacial modules globally

Budget 2021: Established a level playing field between **DTA and SEZ Units** 

SEZ units now need to pay Antidumping duty/ CVD on inputs used for goods sold in DTA area. Increased demand expected for domestic solar glass.



# BRL's Factory at Bharuch, Gujarat







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### Financial Performance for the quarter and nine months ending 31.12.2021 (1/3)

Key Parameters	Q3 FY22	Q2 FY22	Q3 FY21	Growth % Q3 FY22 over Q3 FY 21	Growth % Q3 FY22 over Q2 FY 22	9M FY22	9M FY21	Growth % 9M FY22 over 9M FY 21
Revenue	168.51	160.52	140.13	20%	5%	465.17	308.29	51%
EBITDA	75.49	58.91	53.65	41%	28%	202.58	96.13	111%
EBITDA %	44.8%	36.7%	38.3%	_	-	43.6%	31.2%	-
Interest	0.42	0.15	1.76	-76%	186%	2.15	5.84	-63%
Depreciation	10.61	10.61	10.63	0%	0%	31.97	31.62	1%
PBT	64.46	48.15	41.27	56%	34%	168.47	58.66	187%
PAT	45.73	34.11	29.18*	57%	34%	119.47	41.37*	189%

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\*Before one-time provision of Rs. 18.60 Cr. For earlier years



- > During the quarter, the Company recorded Net Sales of INR 168.5 Cr., an increase of 20% over the corresponding quarter of the previous year. The average ex-factory prices of tempered solar glass during the quarter were about INR 141.4 per sqm per mm as compared to INR 112.6 per sqm per mm during the corresponding qtr in the previous year and INR 118 per sqm per mm in the previous qtr.
- > Export Sales during Q3FY22 (including to customers in SEZ) were INR 44.6 Cr. (INR 36.6 Cr. in the corresponding quarter), comprising 26.5% of the turnover.
- > EBITDA during the quarter was INR 75.5 Cr. corresponding to an EBITDA margin of 44.8% as compared to a margin of 38.3% in Q3FY21 and 36.7% in the previous quarter. The higher EBITDA margin was led primarily by better ex-factory realizations as compared to the corresponding quarter which contributed to better margins even after absorbing higher landed cost of inputs.
- > Higher EBITDA led to an increase in the profit after tax. The company recorded a PAT of INR 45.7 Cr for the qtr.



# (2/3)

### Financial Performance for the quarter and nine months ending 31.12.2021 (3/3)

- > During the nine months, the company recorded Net Sales of INR 465.2 Cr., an increase of 51% over the corresponding period of the previous year. The average ex-factory prices of tempered solar glass during the nine months were about INR 133 per sqm per mm.
- > Export Sales during nine months of FY22 (including to customers in SEZ) were INR 131.9 Cr. (INR 71.6 Cr. in the corresponding period), comprising 28.3% of the turnover.
- > EBITDA during the nine months was INR 202.6 Cr. corresponding to an EBITDA margin of 43.6% as compared to a margin of 31.2% in the corresponding period of the previous year. The higher EBITDA margin was led primarily by better ex-factory realizations even after absorbing higher landed cost of inputs. The company has in first 9 months already earned EBITDA in excess of last full year.
- > Higher EBITDA led to an increase in the profit after tax. The company recorded a PAT of INR 119.5 Cr for the nine months.



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# **Product Portfolio**

### **MARKET SEGMENTS**

- High Performance Solar Glass for
- · Utility scale ground solar PV
- High Performance Green House
- Solar Rooftop, Water pumps
- Bifacial, Glass-glass, BIPV
- Solar Thermal projects

### **CUSTOMIZED SIZES**

- · Glass for 72/60 cells module (and other sizes specified by the customer)
- · Capable to manufacture larger sizes of tempered glass for modules with M10/ M12 cells
- SAM Glass : Glass for Small Area Modules

# BOROSIL renewables

### **GLASS COMPOSITION**

- Borosil Solar Glass with low Antimony content
- NoSbEra: Borosil Solar Glass without Antimony

# PRODUCT **PORTFOLIO**

### **ADDITION OF VALUE ADDED PRODUCTS**

Shakti : High Efficiency Matt – Matt Finish Selene : Anti-Glare Solar Glass

> **GLASS IN VARIOUS THICKNESSES**

• 2 mm • 3.2 mm • 2.5 mm • 4 mm • 2.8 mm • 6 mm

**SOLAR GLASS WITH COATINGS** 

- Anti Reflective Coatings (AR)
- Anti Soiling Coatings (AS)
- AR + AS in a same coating









# **USPs of Borosil's Solar Glass and Superior Performance**

### ENGINEERED FOR LONG TERM DURABILITY

- Low sodium. Low PID (Potential Induced Degradation)
- High chemical durability: superior glass performance
- Very High hydrolytic resistance
- **ENHANCED MECHANICAL STRENGTH** •
- Withstood > 180 Mpa, (Standard 90 Mpa as ٠ per EN 12150-1)
- 2 x more strength than heat-strengthened • glass
- 4 x more strength than annealed glass •
- **BOROSIL'S FULLY TEMPERED GLASS IS SAFER AND STRONGER**
- Tempered glass has a breakage of small ٠ particles
- Much safer than the large & sharp pieces • resulting from broken heat strengthen glass



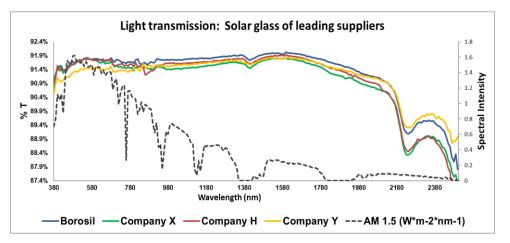


Normal heat strengthen glass



**Borosil's fully** tempered glass

### **HIGHER TRANSMISSION**



	Wavelength range (nm)			
Supplier	380-780	380-1100	380-2500	
BOROSIL	91.76%	91.68%	91.31%	
Company X	91.73%	91.51%	91.00%	
Company H	91.74%	91.58%	91.08%	
company Y	91.41%	91.39%	91.18%	



# Value added products by Borosil in Solar Glass

### SHAKTI: HIGH EFFICIENCY SOLAR GLASS IN MATT-MATT FINISH

- Recently developed a solar glass with matt finish on both sides
- Leading to a Higher light transmission
- Transmission value reaching higher than 94% with use of an appropriate AR Coating
- No changes necessary in certification of BoM (bill of material) due to usage of matt-matt glass in place of prismatic-matt glass

### **"SELENE" ANTI-GLARE SOLAR GLASS FOR PV PROJECTS NEAR AIRPORTS**

- Reflection/ glare from the PV modules installed near Airports may interfere pilot or airport staff's visibility.
- Glare can cause a brief loss of vision/ Flash blindness for a period of 4-12 s. Glare is a safety concern!
- In Dec'19 Borosil launched Selene



Modules with AR coated Glass

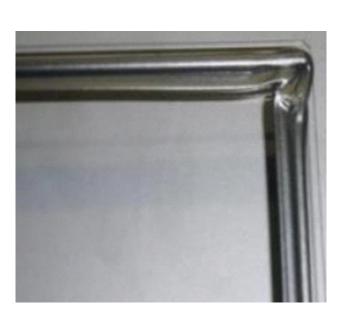
Glare



Modules with Selene anti-glare glass

Actual pictures

No Glare



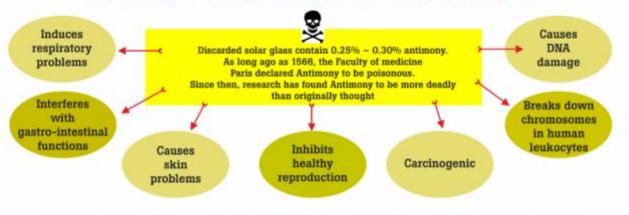
- Fully tempered 2 mm Solar Glass ٠ World's 1<sup>st</sup> fully tempered thinnest Solar Glass for versatility and longevity
  - **Project Cost Optimization**
  - Offers Superior Edge-to-Edge sealing increasing module lifetime (up to 40 years) and reliability
  - Best suited for Floating PV, Frameless Modules, etc.



### Reduces the overall weight of the module leading to

# **Innovation by Borosil in Solar Glass**

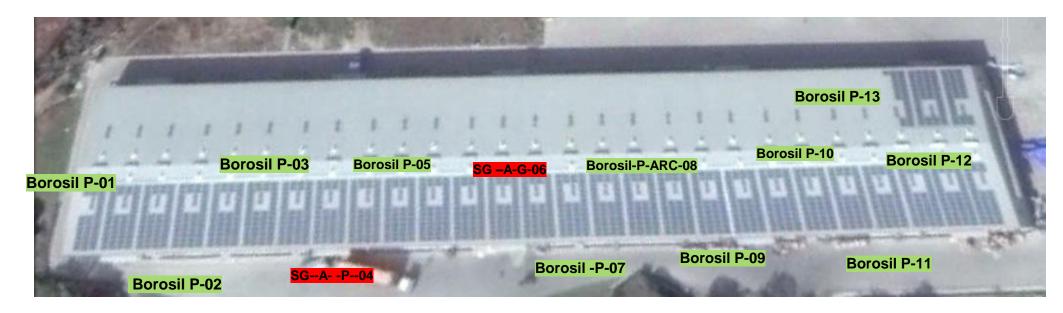
### **ANTIMONY IN SOLAR GLASS IS POISONOUS!**



### **ANTIMONY IS MORE DEADLY THAN ARSENIC!**

# **NoSbEra: ANTIMONY-FREE SOLAR GLASS BY BOROSIL** A PATENTED TECHNOLOGY BY BRL

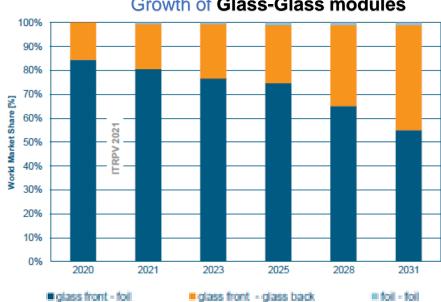
- No other forms of flat glass today contains Antimony. Only solar glass does.
- It leaches out of glass like sugar from a candy stick
- Borosil is the only solar glass manufacturer in the world who has been able to successfully remove the Antimony from Solar glass
- Have a certification from SPF, Switzerland





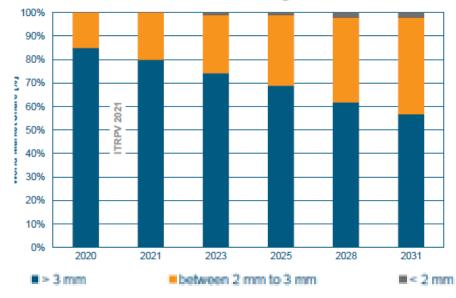


# **Products to meet the evolving requirements**



### Growth of Glass-Glass modules

### **Growth of Thinner glass**

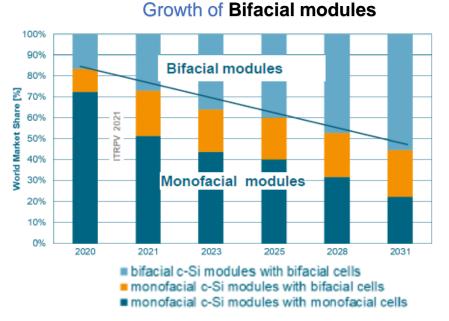


Ref: International Technology Roadmap for PV 2021

- Solar PV market is moving towards
  - **Bifacial modules**

•

- Glass to glass modules •
- Frameless modules • In order to achieve the optimum module weight, the Solar PV
- market is moving towards use of thinner glass





**Thinner Glass** 

As a leading supplier of fully tempered thinner glass (up to 2mm), we are poised to serve these emerging segments

and some of our customers have already obtained certification for 2.8 and 2.5 mm glass



### USPs

- Lesser in weight
- Enhanced mechanical
- Long term durability with least degradation (Frameless modules with 2 mm front & back glass )

# Innovations in Manufacturing Processes with a view to care for environment



- Efficient and cost effective, low Energy Intensive Process
- The Company has a 22% lower carbon footprint in comparison to the default score for glass manufacturing in Life Cycle Assessment. This value is the best value so far for glass manufacturing as per a very reputed European institute.
- Use of low cost renewable energy. Owns 1.5 MW of wind farm and is developing solar plant of 1 MW and proposed investing in 10 MW Wind-Solar Hybrid power plant



World's 1st company to ۲ develop a process to remove a toxic element Antimony (Sb) from solar glass (Patented technology)



Use of reusable • packing material thereby saving cutting of trees



- Received a patent to use the waste materials as a part of raw material
- Bag filters For fine dust control
- Close loop water circuit system- For water treatment and reuse of water
- Installed sewage treatment plant ٠



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  - > Value to our customers through innovative products
  - Innovations in manufacturing process

### 6. Domestic and International Customer base

- 7. Sustainability and social responsibility
- 8. Awards and Recognition
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- **10.** Stock information and Contact Details



# **Borosil Renewables Ltd.: A Strong Domestic and International Presence**

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- A Global Presence with products matching international standards and quality requirements with 18-20% of revenue coming from exports
- Sole Manufacturer of Solar Glass in India with lower lead times and flexible order quantities supplying to over 100 domestic customers
- Majority international customers based in Western Europe/Turkey. The Company has expanded outreach in geographies like Americas, Russia and MENA while nurturing and growing the existing markets and adding customers
- New segments being developed: Glass for greenhouses and BIPV etc



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# **Ongoing Initiatives at Borosil Renewables Ltd.: Societal Responsibility and CSR**



- The company helps running a CBSE school (CKG Highschool) in Govali village
- Contribution to Gram Vikas Trust for Vidyasaathi Project
- Contribution towards Shroff SR Rotary ٠ Institute of Chemical Technology, Bharuch



- Sewa Yagna Samiti. Bharuch.
- Borosil supports the Civil Hospital with their Nutritional requirements (milk)



Creation of infrastructure for drinking water at Govali Village



Contribution to tailoring institute run by SEWA Rural (Society for Education Walfare and Action – Rural, Jhagadia, Bharuch)



# Societal Responsibility and CSR activities across the Borosil Group



On the CSR front, BRL continues to play an active role in helping farmers in water deficient Parli district of Maharashtra improve their annual incomes.



Initiatives during Covid-19: Donation of PPE kits to Covid-19 Warriors – Doctors and Police, Donation of glassware to hospitals, distribution of essentials in Govali village and food packets to the migrant labour



The foundation is supporting women athletes who are striving to win medals at the Tokyo Olympics in 2021 through financial sponsorship at the Inspire Institute of Sports in Vijaynagar, Karnataka





The Borosil foundation is supporting education of the poorest strata of society through Friends of Tribals Society.



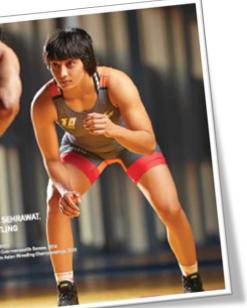
The foundation is supporting the Indian Cancer Society by helping them spread awareness about the ease of cancer testing.



The foundation is supporting various initiatives on women empowerment through the **Edelgive foundation** 

Beyond.





Borosil's partnership with Indian Olympic Association as the Indian contingent's hydration partner till Tokyo 2020 and

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# **Recognition received for 2 mm fully tempered solar glass**



**Honourable Prime** Minister of India Mr. Narendra Modi

Message from Hon. Prime Minister on the occasion of inauguration of 2 mm Fully **Tempered solar glass facility** 



New Delhi 04 October, 2017

### Shri Pradeep Kheruka,

I congratulate Gujarat Borosil Limited on having successfully completed trials of fully tempered 2mm solar glass. Your enterprise is contributing towards the twin goals of 'Make in India' and enhancement of India's solar power capacity.

Your work in boosting the renewable energy sector is appreciable. Environmentally conscious organisations can play an instrumental role in strengthening India's commitment to sustainable

I congratulate the management and the staff of Gujarat Borosil development.

Limited for their good work in scaling new heights and enhancing the Indian manufacturing industry's profile globally.

I congratulate and wish the Gujarat Borosil Limited all success

for the inauguration of a new facility.

Yours sincerely,

(Narendra Modi)

Shri Pradeep Kheruka





# World's 1st company to produce 2 mm fully tempered solar glass



# Other Industry awards and recognition



National Award 2021 By Dept. of Science and Technology, Govt. of India



**Prestigious Gold Medal at India Green Manufacturing Challenge** 2020-21



Economic Times' 40 under 40 award for 2019 -Mr. Shreevar Kheruka





GBL honored with CAPEXIL Award for Excellence in Exports for the years 2015-16 & 2016-17



**CII BE Star Recognition award** 2017 Emerging Leader – Excellence in **Operations Management** 



Best Under a Billion category 2015



### 15th FGI AWARDS for EXCELLENCE in the category of "Outstanding Entrepreneur"



### FT 1000 High Growth companies **Asia Pacific**

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# **Corporate Governance: A professionally managed business backed up by family**



Industrialist having Rich experience in the Glass Industry

P.K. Kheruka Executive Chairman



Shreevar Kheruka Vice Chairman

Also the Managing Director and CEO of Borosil Limited with more than 15 years Corporate experience.



V. Ramaswami Whole-Time Director



**Raj Kumar Jain** Independent Director



Pradeep Bhide Independent Director



Asif Ibrahim Independent Director



40 years in Corporate Sector -Finance, Commercial, Sales and General Management.

Ashok Jain Whole-Time Director

Shalini Kamath Independent Director

Three decades of work experience in three distinct fields – Human Resources, **Business Development and** Social & Community Development.

Wide experience in Statutory

Audit, Concurrent Audit,

Revenue Audit, Stock Audit

and has specialization in

Investigation Audit.

**Haigreve Khaitan** Independent Director



He is an I.A.S. (Retd.) and has a career spanning 39 years in the Indian Administrative Service

Former Director of the Intelligence Bureau, the main internal intelligence agency of India.

Partner of Khaitan & Co. and also heads the firms Merger and Acquisition Division

# **Corporate Governance: Senior Management**

Name	Designation	Key Responsibility
Mr. Pradeep Kumar Kheruka	Executive Chairman	Provide leadership and direction to the responsibility for the strategic initiative
Mr. Shreevar Kheruka	Vice Chairman	Provide direction to the organization ar based governance system. Performance evaluation.
Mr. Ashok Jain	Whole Time Director	Handling Sales & Marketing and Corpo
Mr. Ramaswami V Pillai	Whole Time Director	Handling Technical and Projects
Mr. Sanjeev Jha	COO	Handling Manufacturing Operations
Mr. Sunil Kishanlal Roongta	CFO	Handling Finance & Accounts and Con
Mr. Kishor Talreja	Company Secretary	Handling Secretarial & Listing compliant



# he Board and assume /es. and establish a policy nce monitoring and oorate Finance ommercial

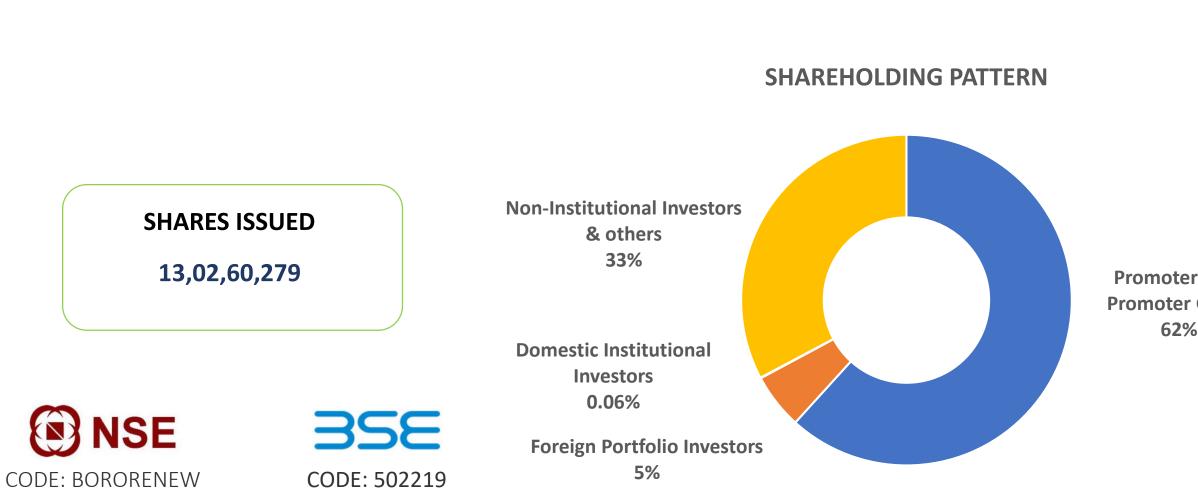
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# **Stock Information- As on 31<sup>st</sup> December 2021**

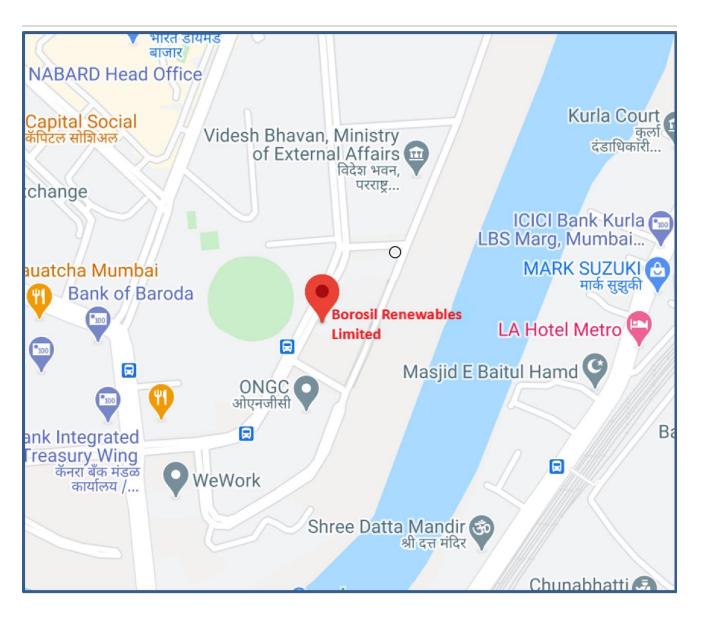




**Promoters and** Promoter Group 62%

# **Contact Information**

### **Registered Office Mumbai**



### **Registered Office**

1101, Crescenzo, G-Block, Opp. MCA Club, Bandra Kurla Complex, Bandra (East), Mumbai-400 051

> **INVESTOR RELATIONS** investor.relations@borosilrenewables.com Tel: +91 22 6740 6300, Fax: +91 22 67406514

Works Ankleshwar - Rajpipla Road, Village: Govali, Taluka : Jhagadia, District : Bharuch-393 001 (Gujarat) Tel: 02645-258100





# THANK YOU

AN INVESTMENT ISN'T AN INVESTMENT IF IT HURTS THE PLANET...





